

FIG. 2

FIG. 3

estimation data

business case code	partner code	proposed volume	proposed investment	proposed material	proposed cost
123456	111111	150000	110000	M100	120000

business case code	target volume	target investment	target material
123456	100000	120000	M100

FIG. 4A

business case code	current cost	target cost
123456	150000	130000

FIG. 4B

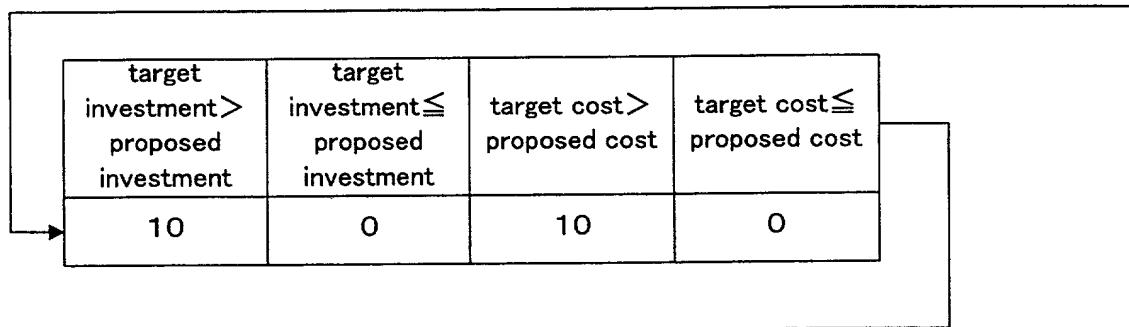
partner code	existing/new	business record	ranking
111111	1	1	3

FIG. 4C

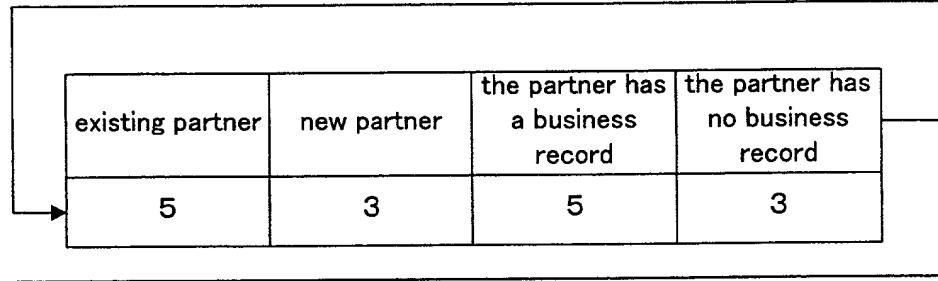
business case code	target score
123456	30

FIG. 4D

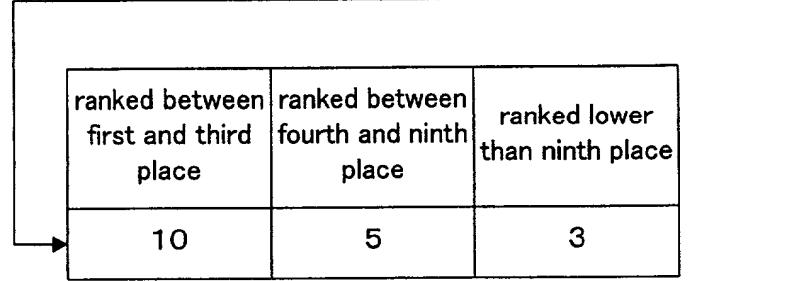
target volume > proposed volume	target volume $\leq$ proposed volume	proposed material does not match target material	proposed material matches target material, or, no target material specified
0	5	0	5



target investment > proposed investment	target investment $\leq$ proposed investment	target cost > proposed cost	target cost $\leq$ proposed cost
10	0	10	0



existing partner	new partner	the partner has a business record	the partner has no business record
5	3	5	3



ranked between first and third place	ranked between fourth and ninth place	ranked lower than ninth place
10	5	3

FIG. 5

FIG. 6A

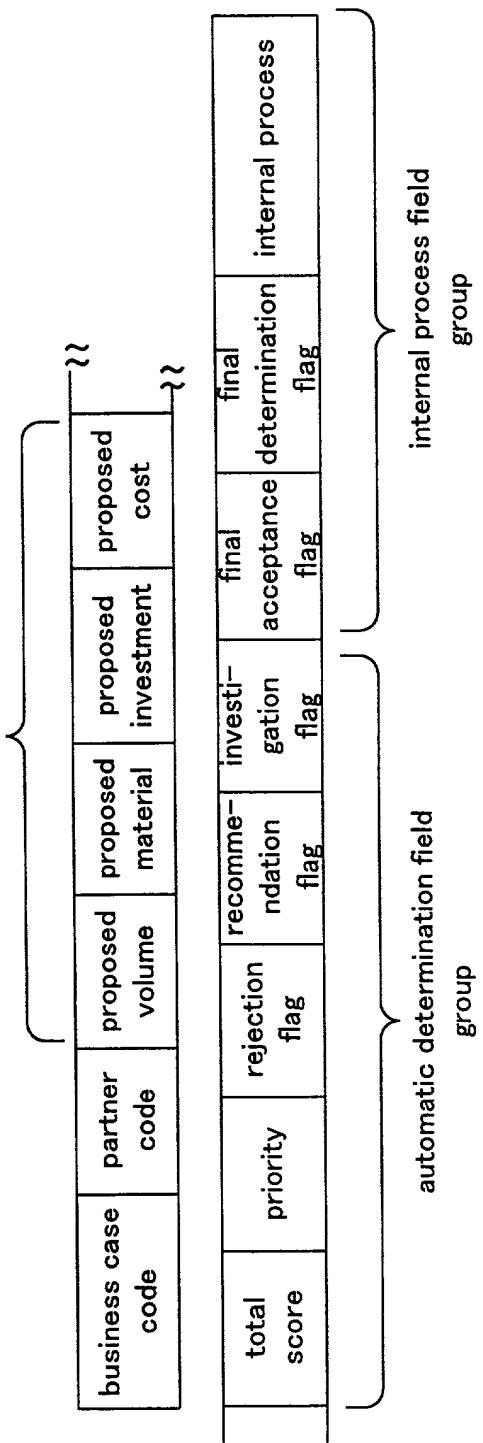


FIG. 6B

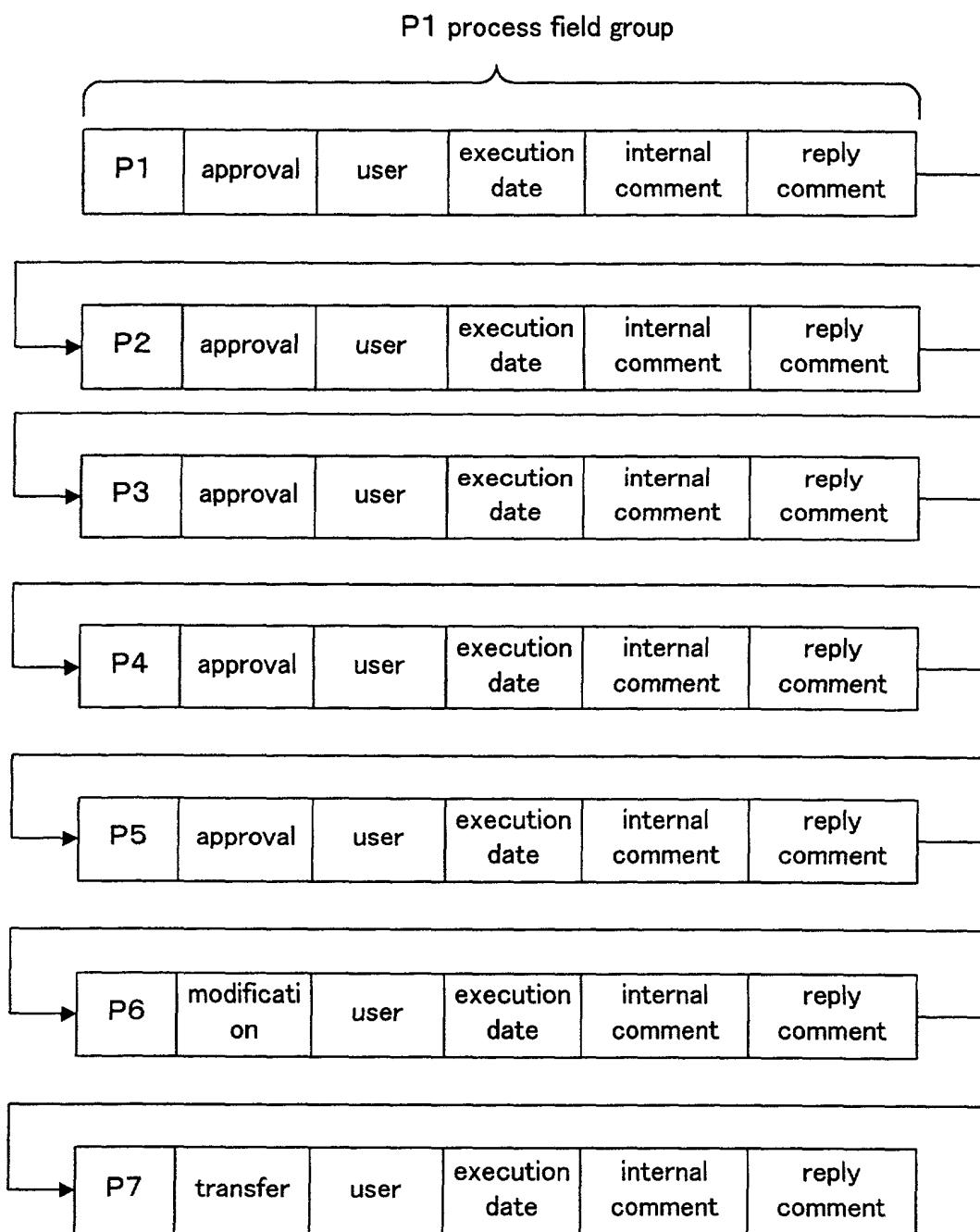


FIG. 7

\$address	71
rejection notice	72
Business case \$name	
Business case code:\$code	
Your estimation for the above business case is not acceptable	73
Cause:Your proposed cost exceeds the target cost for the business case.	

FIG. 8

Cost Estimation \$name (code:\$code)	#/#
Partner name \$tname	
Partner address \$taddress	
Partner code \$tcode	
Total score \$tcnt Priority \$trank	
Proposed volume \$qty	
Proposed investment \$cost1	
Proposed cost \$cost2	
Material \$material	
Processing \$process	
Assembly \$assembly	
Management cost \$mngcost	
Packing and Transport \$trans	
Attached file \$attach	

FIG. 9

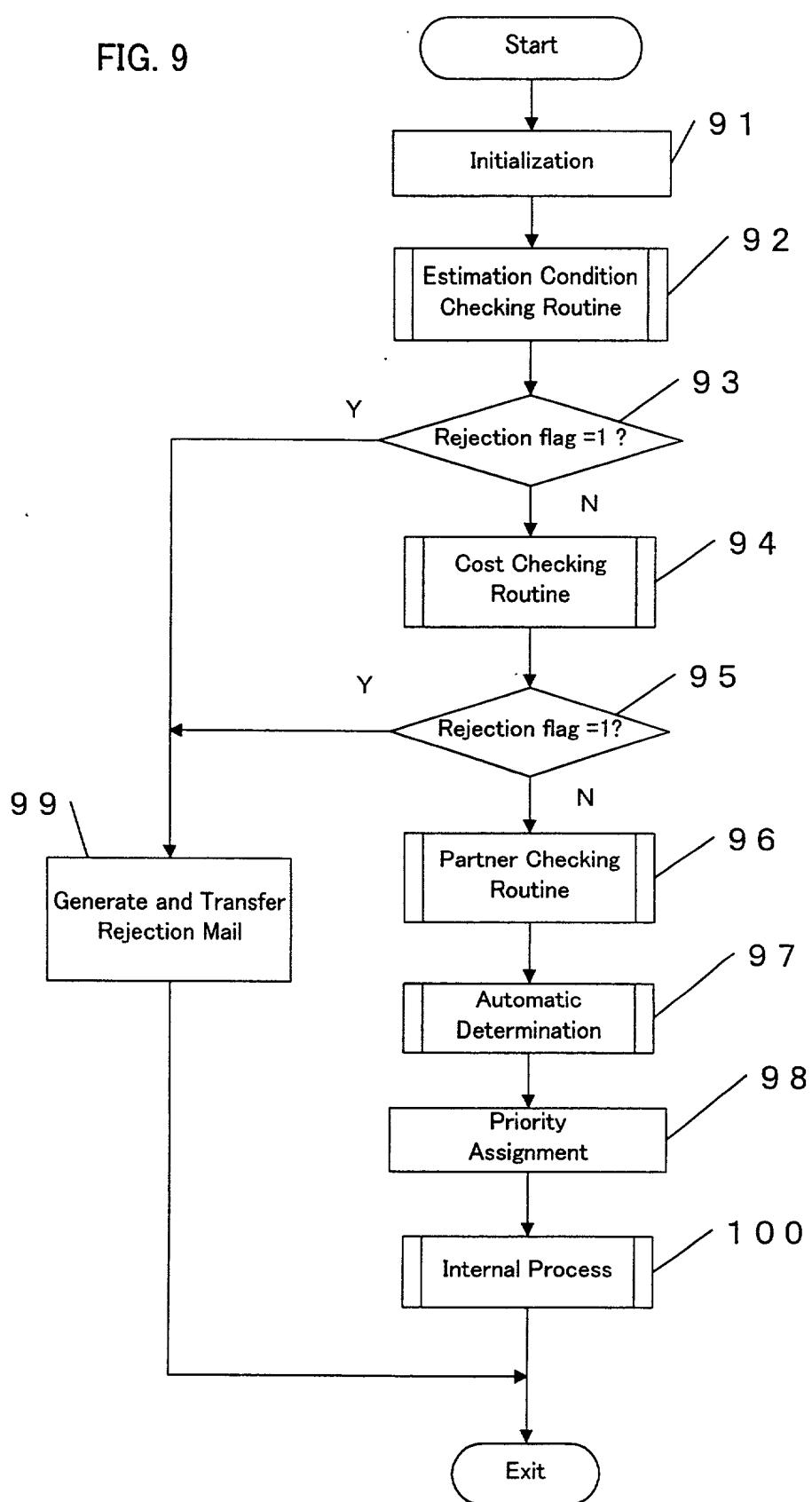


FIG. 10

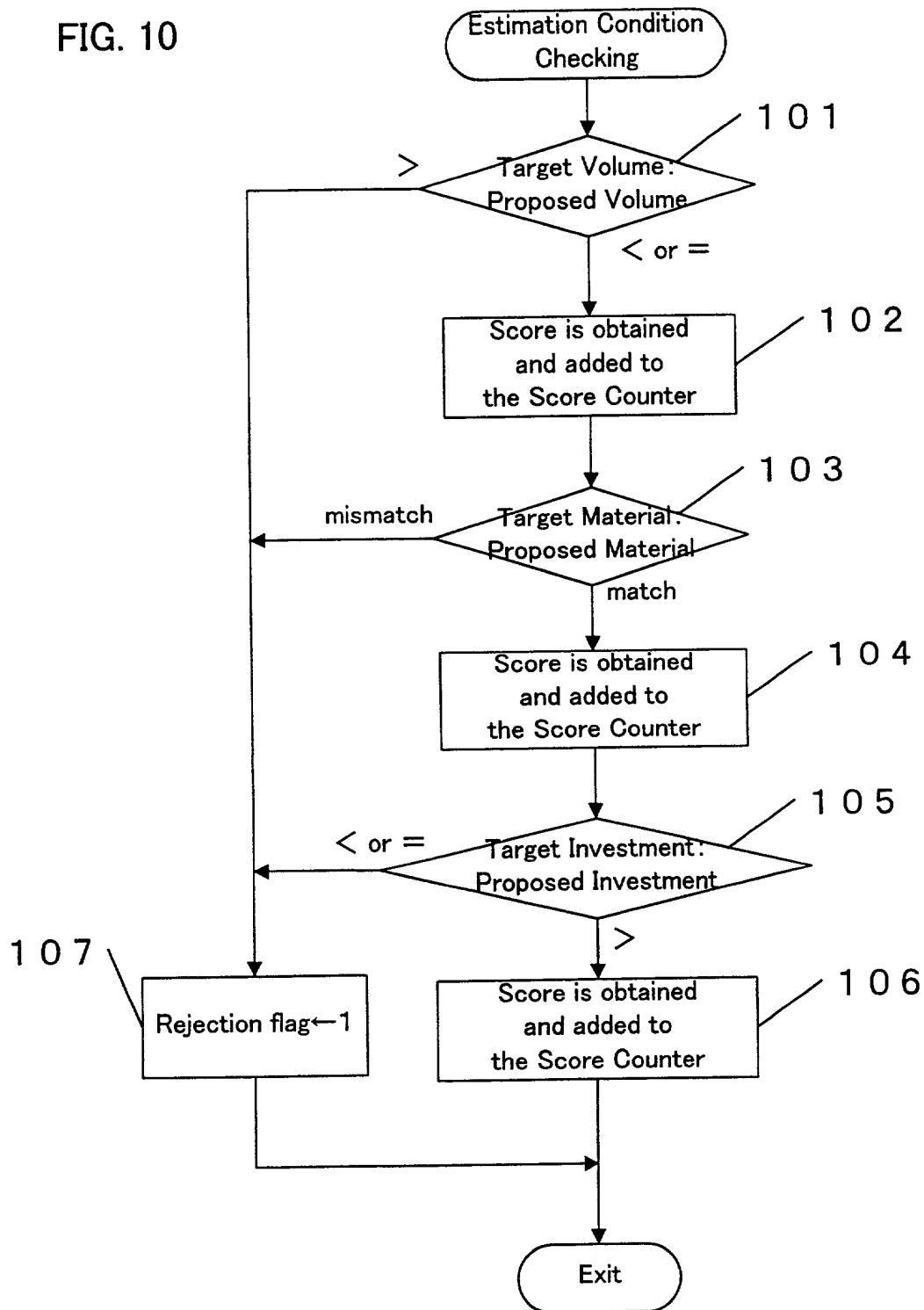


FIG. 11

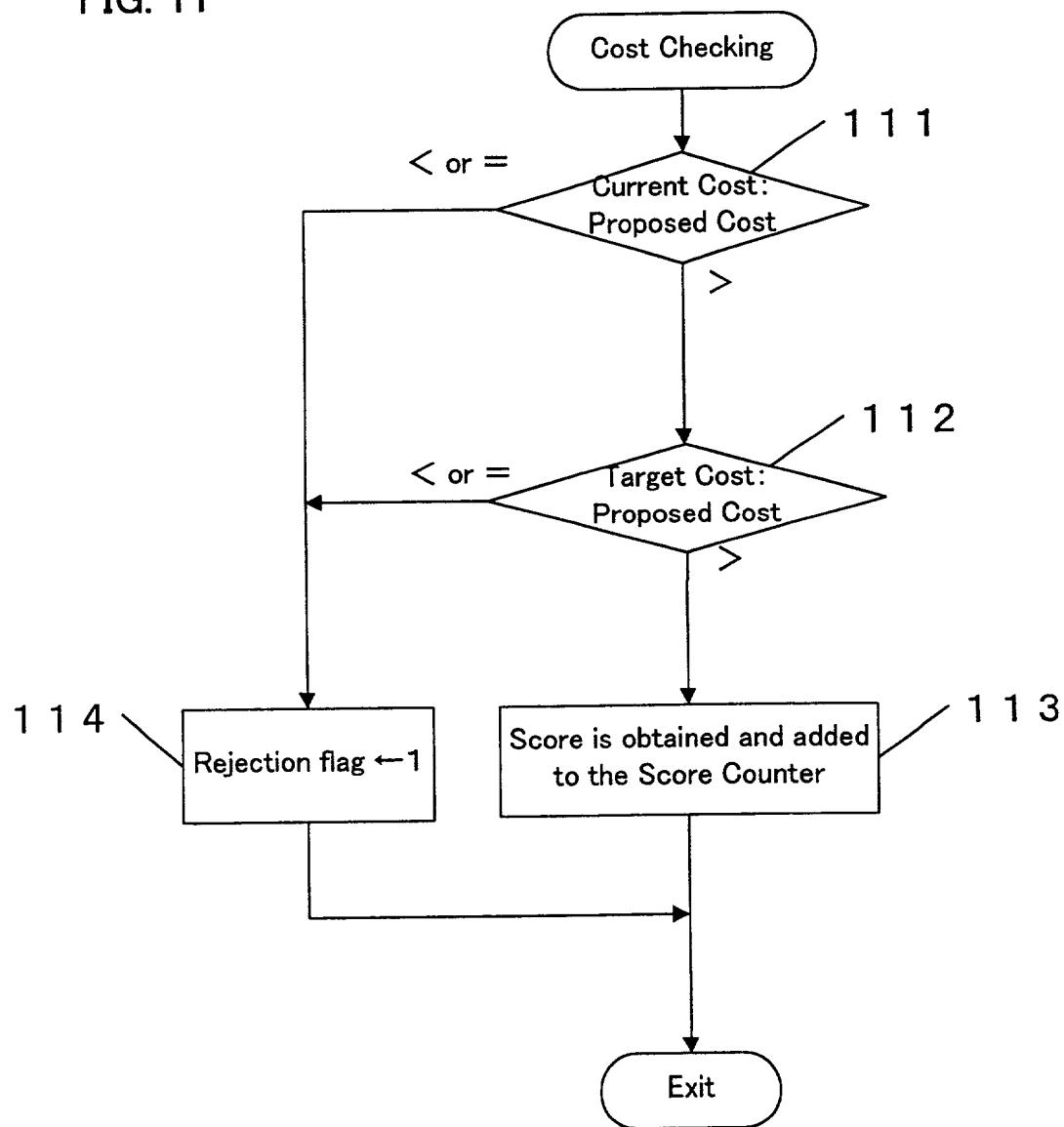


FIG. 12

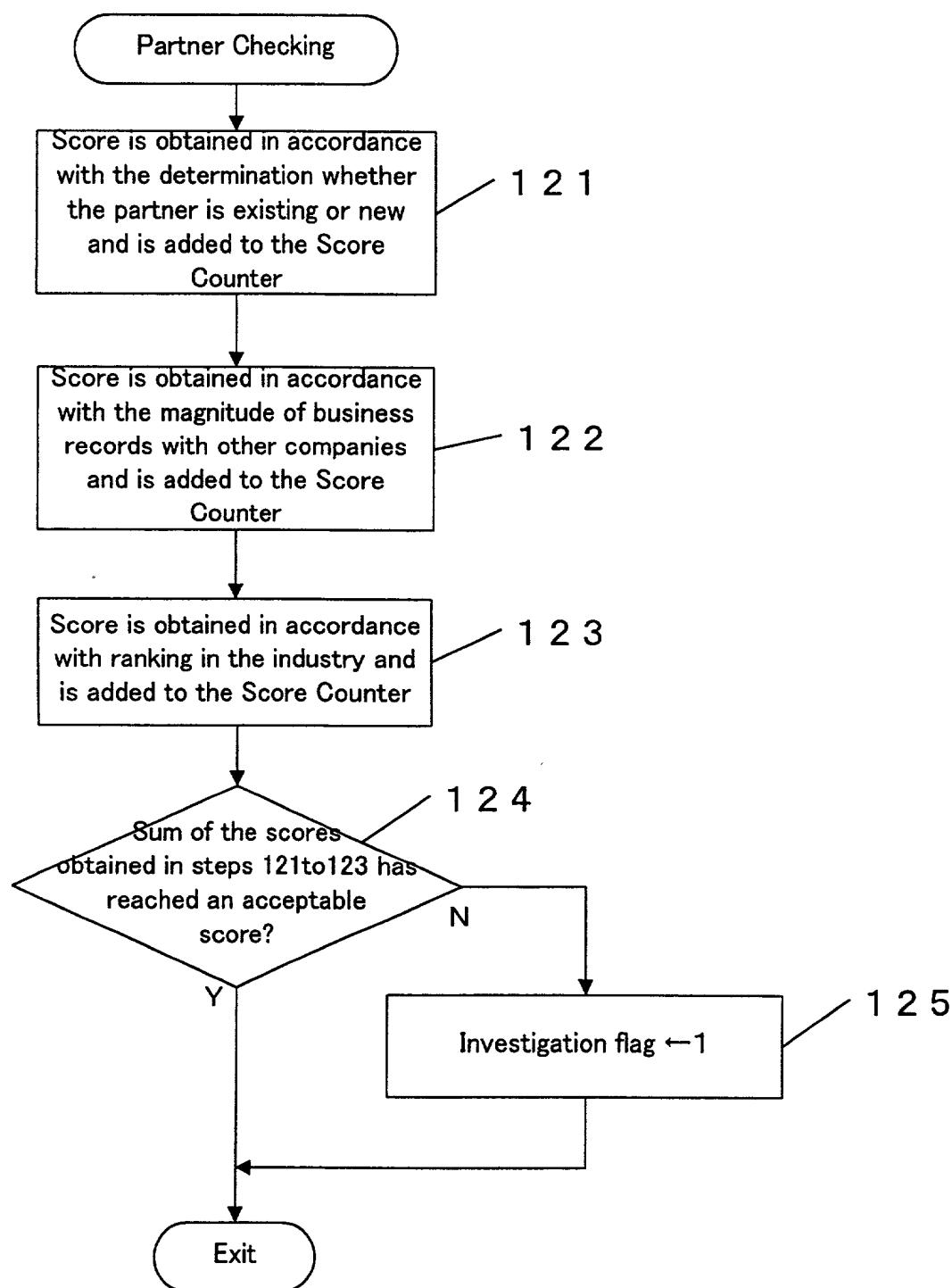


FIG. 13

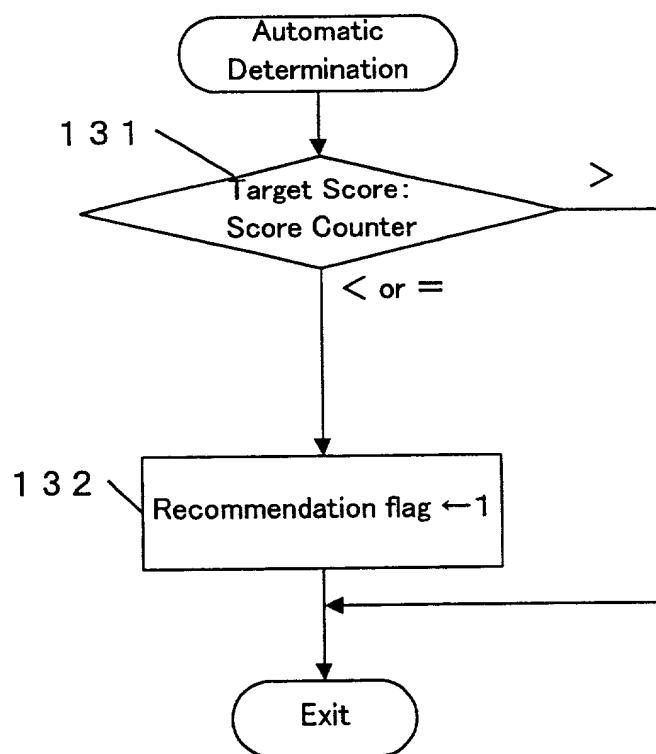


FIG. 14

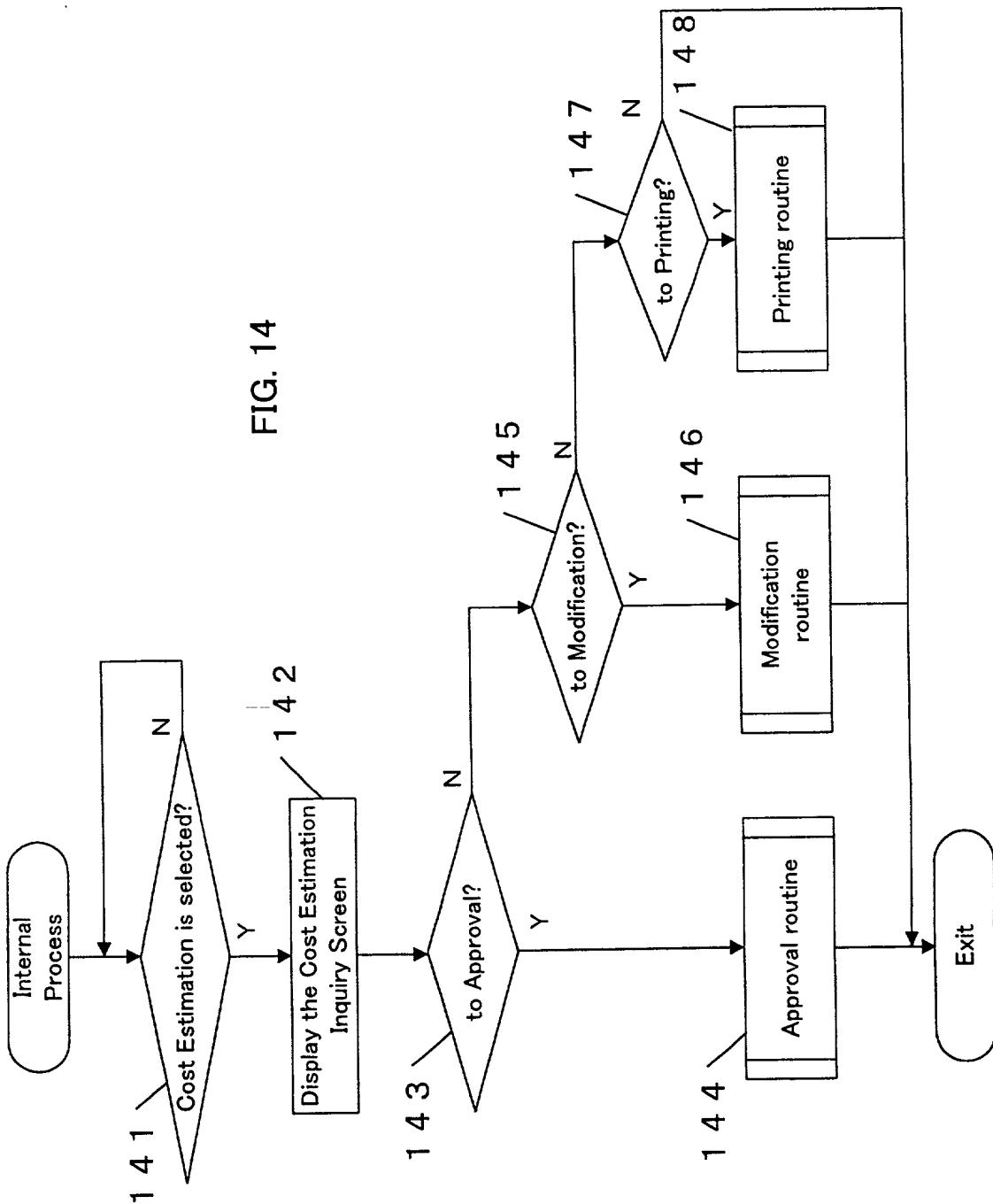
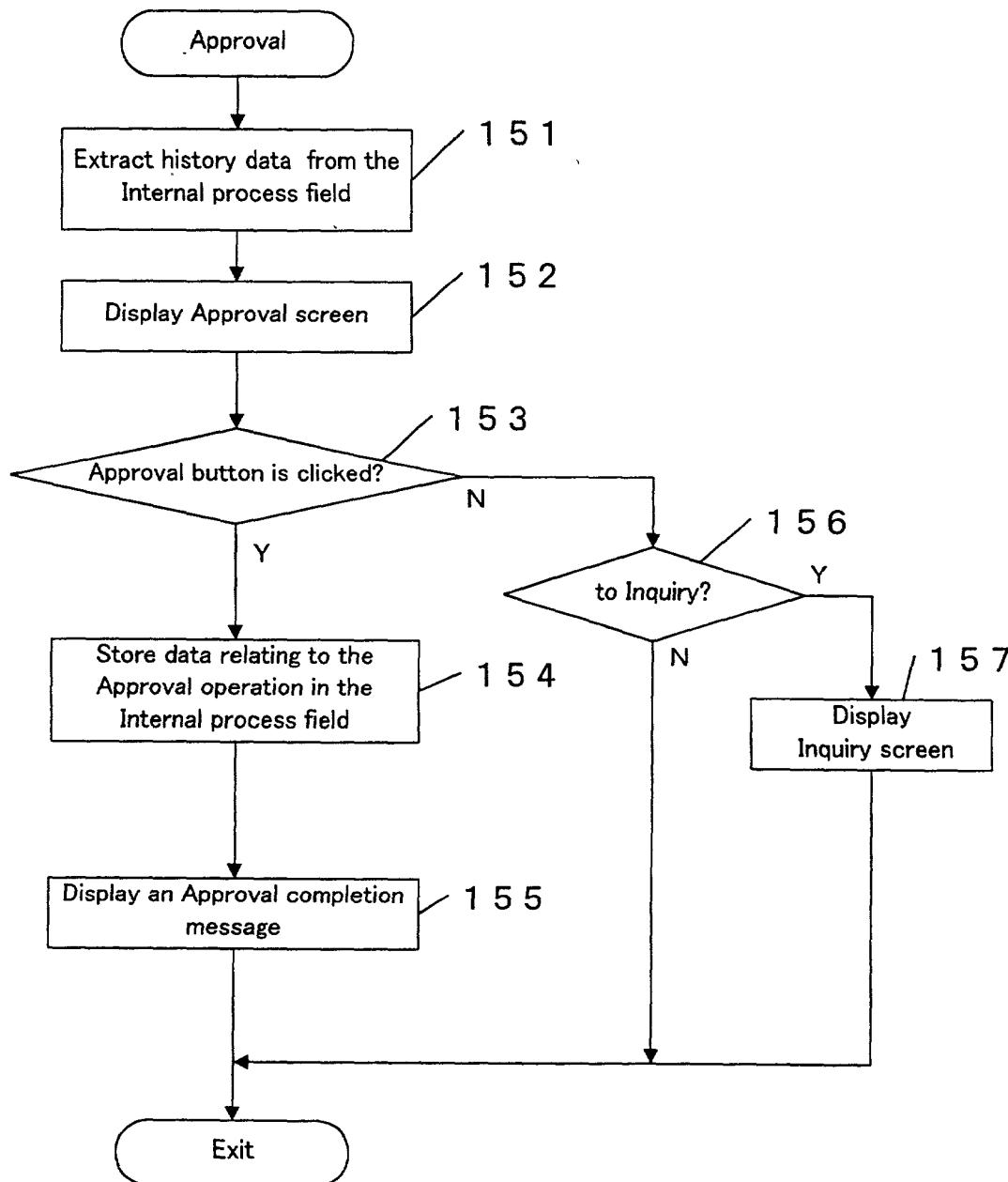
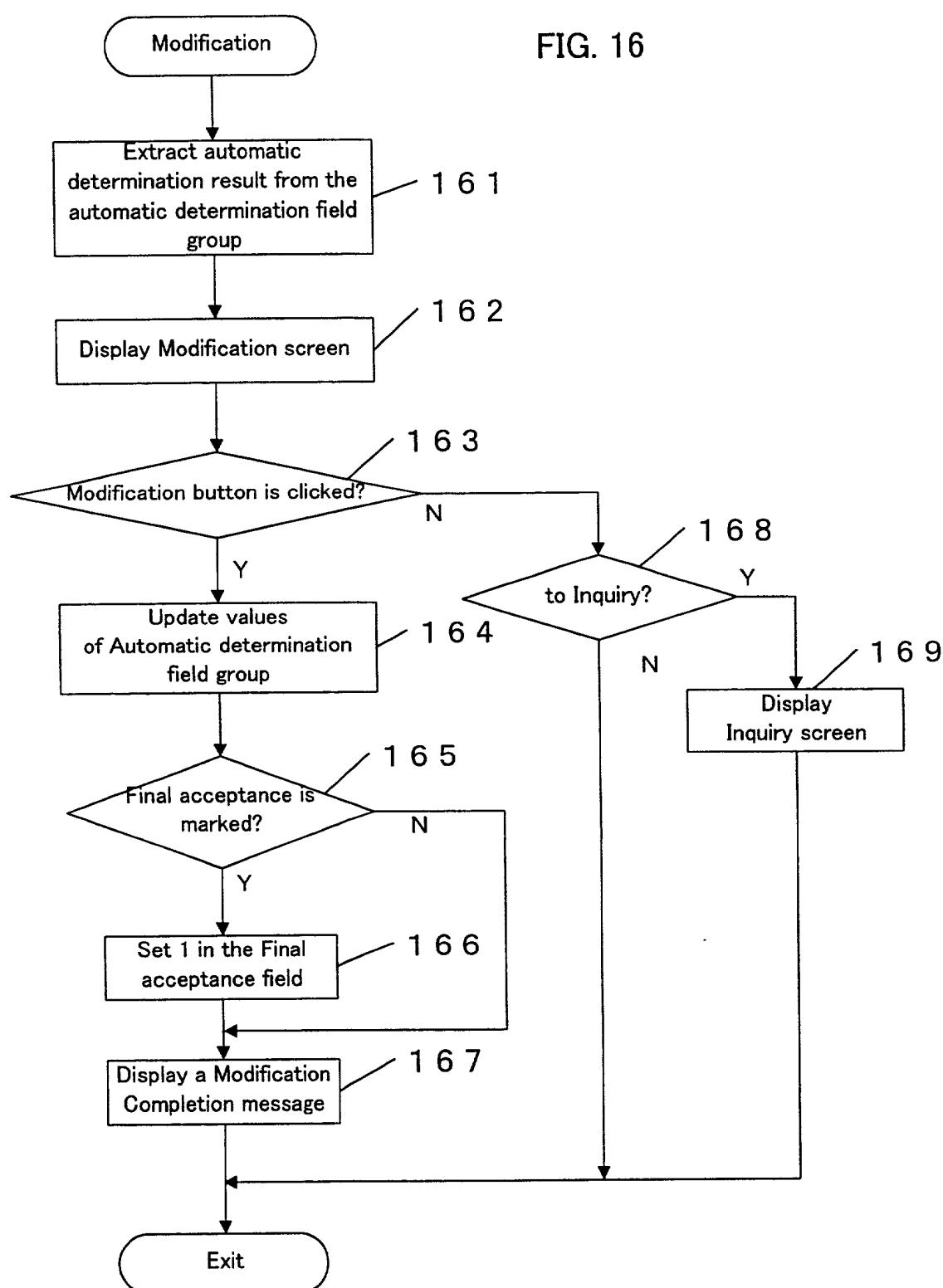


FIG. 15





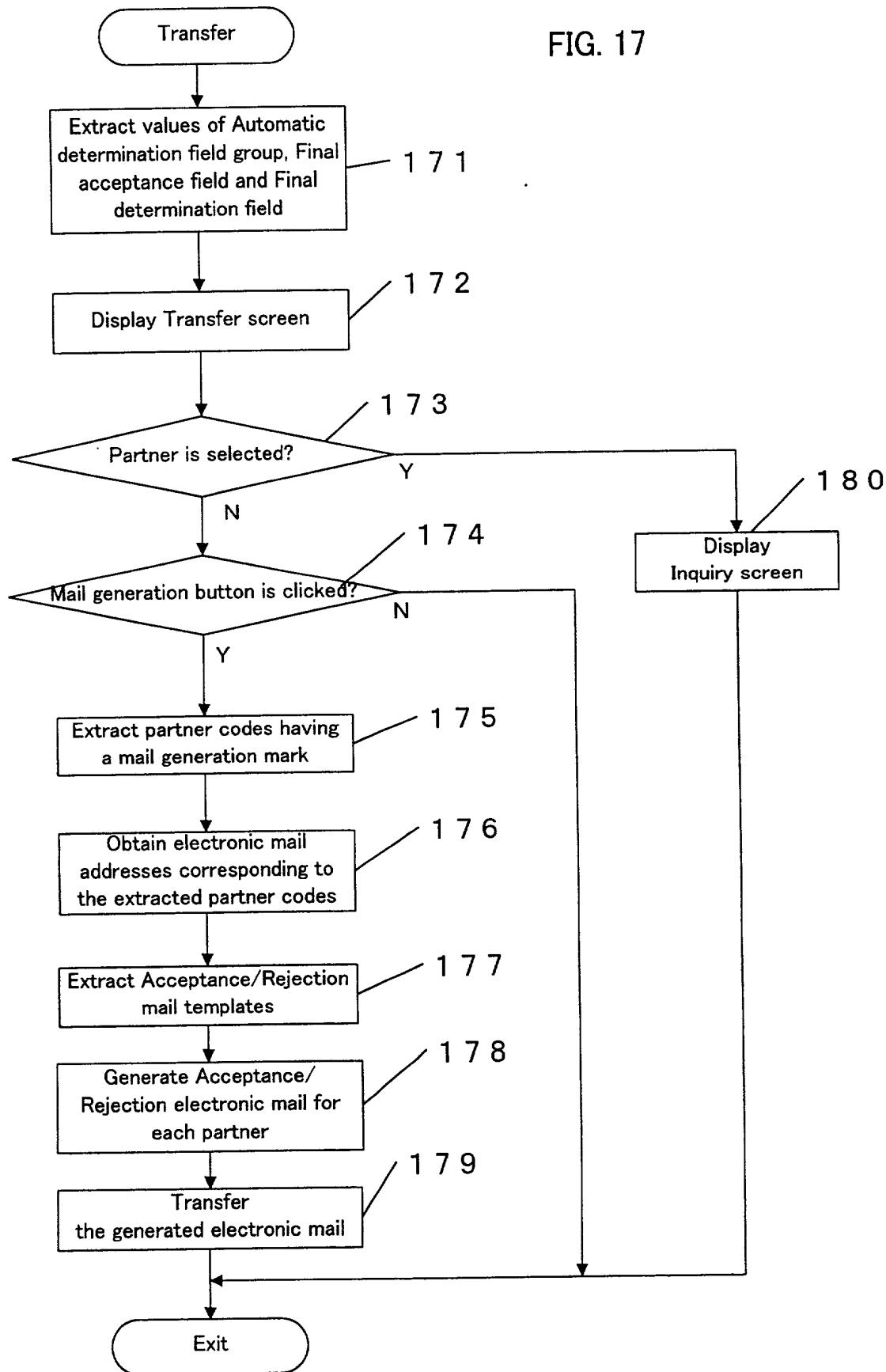


FIG. 18

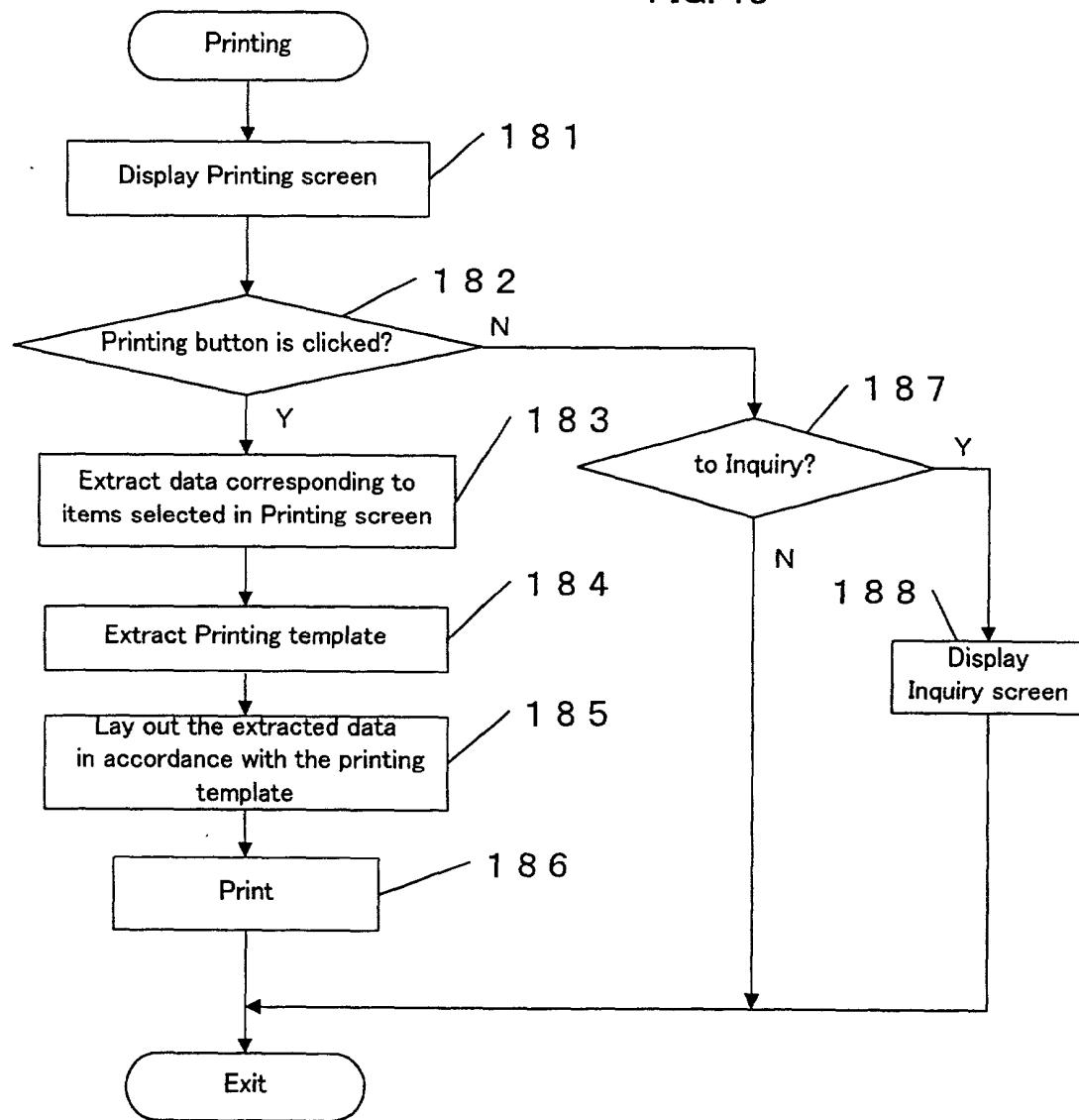


FIG. 19A

Cost Estimation Input Form

Customer Code	111111	
Customer Name	xx Co., Ltd.	
Customer Address	123456	
Customer Volume	150000	example:100000
Customer Inventory	110000	example:100000
Customer Deposited Price	120000	example:100000
Customer Product	M100	

190

192

193

FIG. 19B

Cost Estimation Input Form

Customer Code	
Customer Name	
Customer Address	
Customer Volume	
Customer Inventory	
Customer Deposited Price	
Customer Product	XXXXX.JPG

191

193

195

196

Refer...

XXXXX.JPG

Refer...

FIG. 20

/ 200

**Inquiry of Cost Estimation**

---

**Business Case "A"**  
(Code: 123456)      Partner Code: 111111      Total Score : 50points  
Partner Name : xx Co., Ltd.      Priority : First  
Address : yyyyyy.....

**Estimation Condition**

	Volume	150000	5
Investment		110000	10
Material	M100		5
Cost	Cost	120000	10
Partner	Existing/New	1	5
	Business record	1	5
	Ranking	3	10

**Total Score**      50      **Priority**      1

**Recommendation**

	Investigation	Rejection	Final Acceptance
1	0	0	0

**View attached file**      202      **to Modification**      206      **to Approval**      205      **to Printing**      207

**201**

**204**

FIG. 21

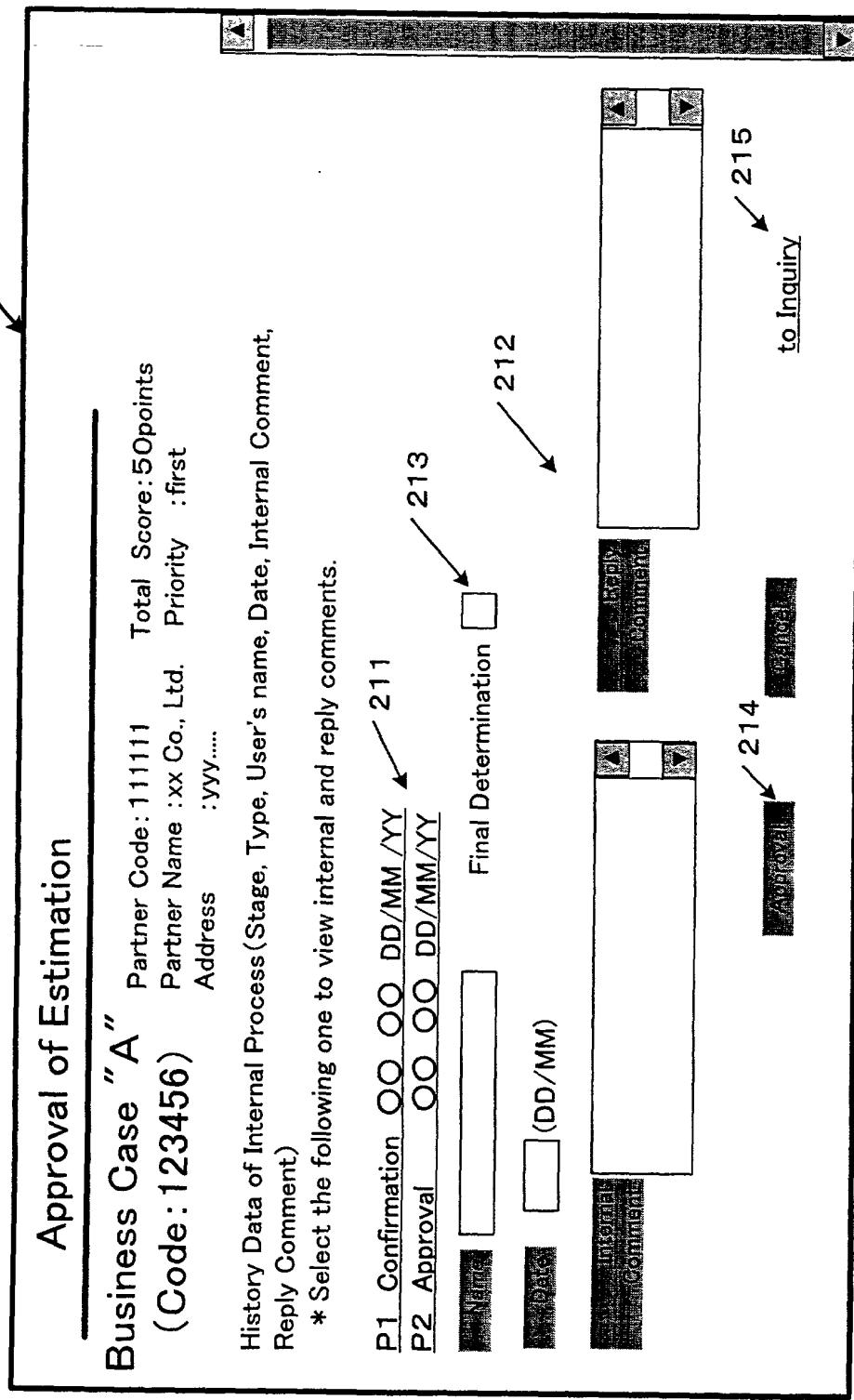


FIG. 22

220

Modification of Estimation

Business Case "A" Partner Code: 111111 Total Score: 50points :First  
(Code: 123456) Partner Name :xx Co., Ltd. Priority  
Address :yyy... 50 points → 221

Marked  Not marked  Marked  Not marked  Final Acceptance Mark is set  is not set  place → 222

→ 223

→ 224

→ 225

→ 226 to Inquiry

Business Case "A"	Partner Code: 111111	Total Score: 50points	:First
(Code: 123456)	Partner Name :xx Co., Ltd.	Priority	
Address :yyy...		50	points → 221
Marked <input checked="" type="checkbox"/>	Not marked <input type="checkbox"/>	Marked <input type="checkbox"/>	Not marked <input type="checkbox"/>
Final Acceptance Mark is set <input checked="" type="checkbox"/>	is not set <input type="checkbox"/> place → 222		
	→ 223		
	→ 224		
	→ 225		
	→ 226 to Inquiry		

FIG. 23

Transfer for Acceptance/Rejection Notice

Business Case "A"  
(Code: 123456)

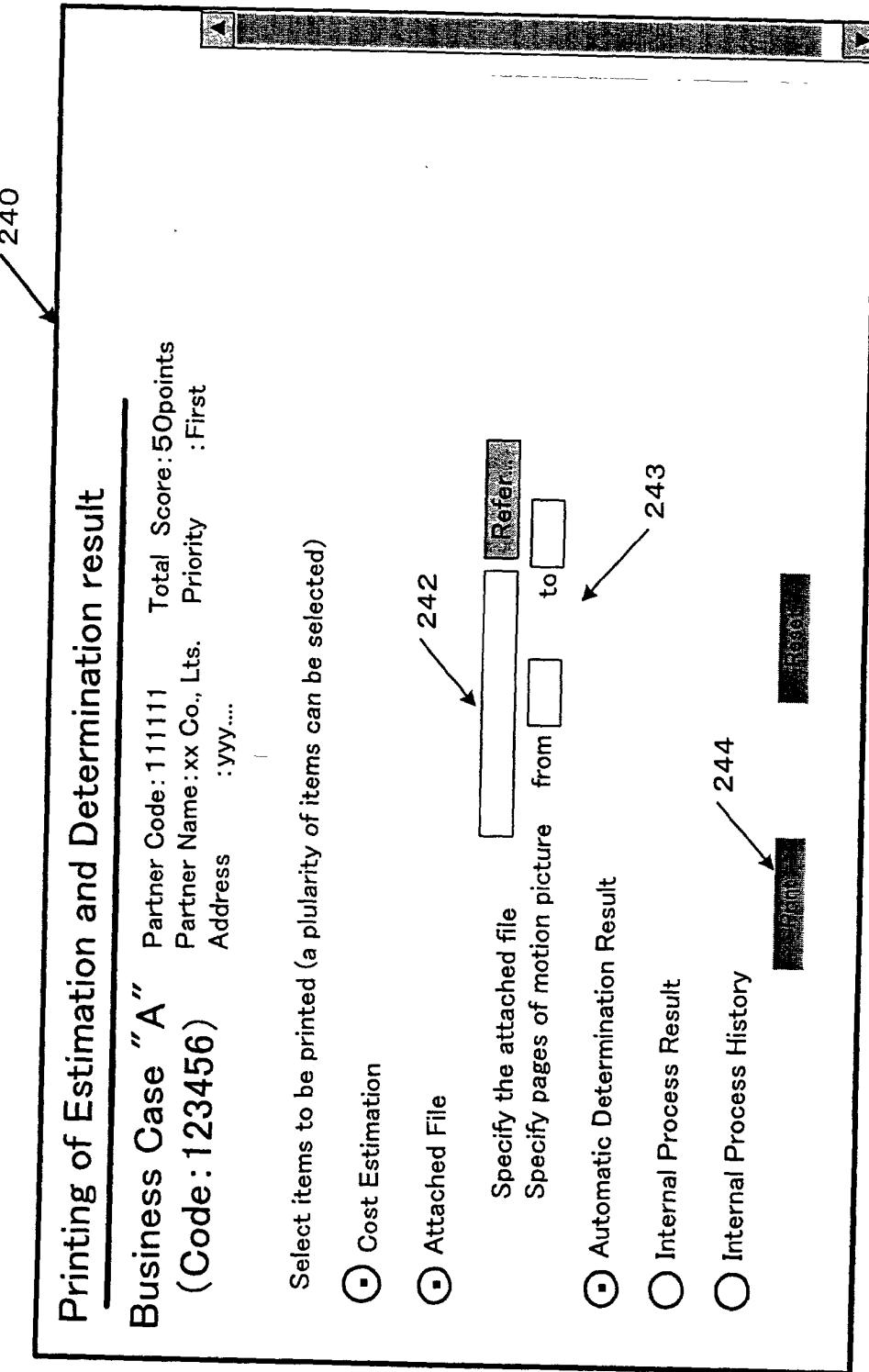
\* Select the partner to display Inquire screen

Partner code	Priority	Score	Final Acceptance	Final Determination	Mail Generation
111111	1	45	O	O	<input checked="" type="checkbox"/> <span>230</span>
122222	2	30	O	O	<input checked="" type="checkbox"/> <span>232</span>
133333	3	20			<input type="checkbox"/> <span>231</span>
.	.	.			
.	.	.			

233 

234 

FIG. 24



## FIG. 25

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### Cost Estimation for "A" (Code:123456) 1/10

Partner Name xx Co., Lts.

Partner Address yyy...

Partner Code 111111

Total score 50points Priority first

#### Contents of Estimation

Volume 150000

Investment 180000

Cost 100000

Material -----

Processing -----

Assembly -----

Management Cost -----

Packing and Transport -----

Attached file